



MADISON ADAMS™

REAL ESTATE MARKET REPORT

UNION CITY

HUDSON COUNTY—NEW JERSEY—GOLD COAST ON THE HUDSON™

Q3 2025

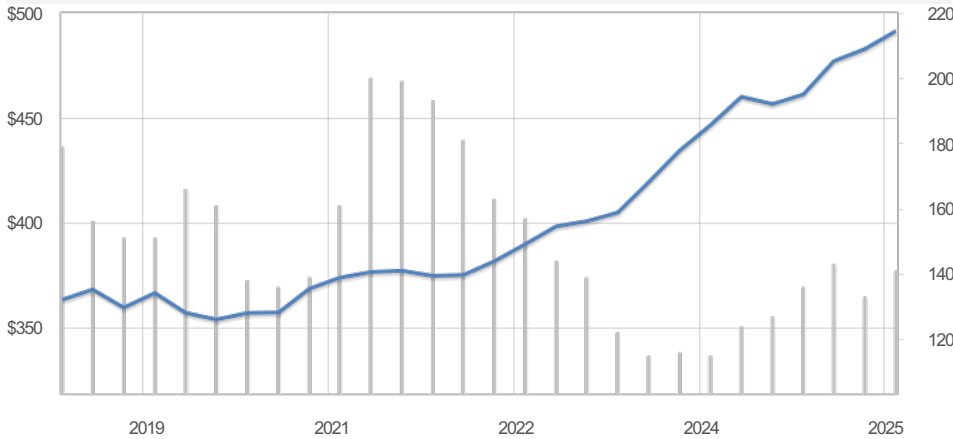
MARKET TRENDS

Quarterly Market Report

7 Y-O-Y QUARTERLY

■ AVG SALE / SQFT

■ NUMBER OF SALES



CONDO SALES

& MARKET TRENDS

YEAR-OVER-YEAR

AVG PRICE
Average Sale

\$456,046 ↑

PER SqFt
Average Sale

\$491 ↑

DAYS ON MARKET
From Last List Date

27 ↓

YEAR-OVER-YEAR	Q3-2025	Q3-2024	△%
Average Sales Price	\$456,046	\$432,382	5.5%
Average Sales Price per SqFt	\$491	\$457	7.6%
Number of Sales	141	127	11.0%
Days on Market (From Last List Date)	27	32	-15.6%
Discount Rate (From Last List Price)	-0.6%	-1.2%	0.0%
Total Volume	\$71,417,925	\$60,297,242	18.4%
Average Sale 1 Bed	\$354,821	\$297,787	19.2%
Average Sale 2 Bed	\$469,770	\$422,135	11.3%
Average Sale 3+ Bed	\$799,357	\$709,330	12.7%

1 BR
Average Sale

\$354,821 ↑

2 BR
Average Sale

\$469,770 ↑

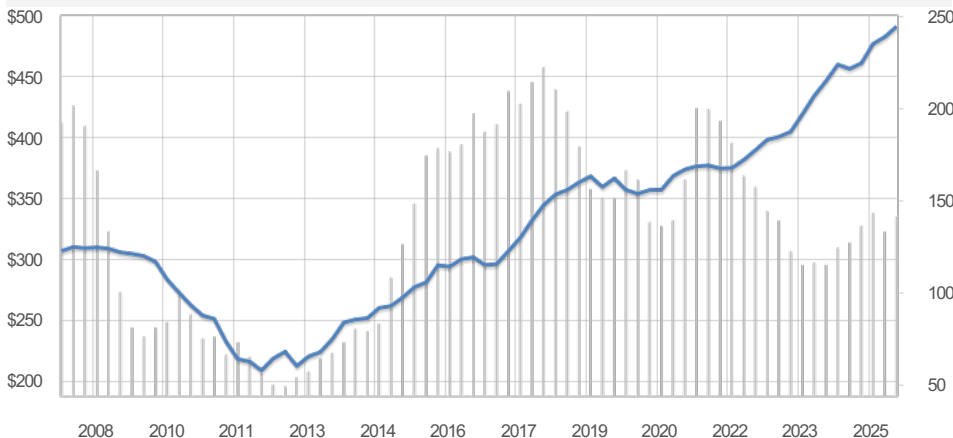
3+ BR
Average Sale

\$799,357 ↑

18 Y-O-Y QUARTERLY

■ AVG SALE / SQFT

■ NUMBER OF SALES



TOWN STATS

Population	65,551
Total Housing Units	22,411
Apartments	5,756
General Tax Rate (2025)	1.848%
Effective Tax Rate (2025)	1.859%
Typical 1 Bed Unit	695 sf
Typical 2 Bed Unit	983 sf
Typical 3+ Bed Unit	1,593 sf

UNION CITY

CONDO MARKET

As of 03/31/26

ACTIVE LISTINGS

As of 03/31/26 includes Coops

62

UNITS SOLD

Past 12 months

130

ORIG DISCOUNT

From First List Price

-0.1%

DISCOUNT

From Last List Price

-0.2%

ABSORPTION

March 2019

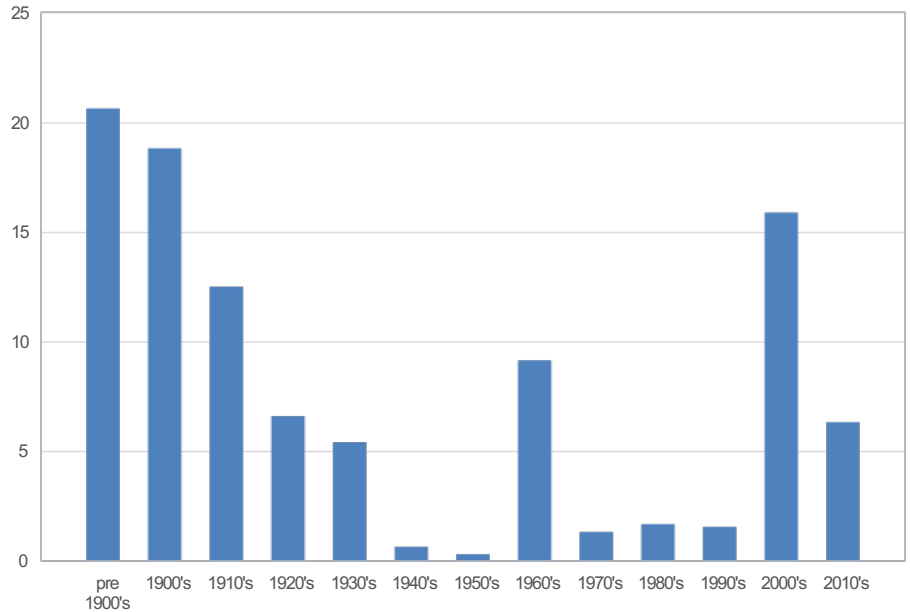
5.9

Months

VIBRANCY & DEVELOPMENT

AGE OF ALL PROPERTIES IN TOWN

■ YEAR BUILT % SHARE



GOLD COAST ON THE HUDSON™ CONDO MARKET

THE BIG PICTURE

Y-O-Y 2025-Q3	VOLUME	AVG SALE	UNITS SOLD	DISC RATE	DOM	PRICE/SQFT	MKT SHARE
Cliffside Park	\$127,822,186	\$644,376	182	1.35%	54	\$408	5.81%
Edgewater	\$105,808,398	\$683,598	138	1.22%	49	\$506	4.81%
Fort Lee	\$203,815,067	\$611,240	287	1.01%	45	\$436	9.27%
Bayonne	\$29,619,283	\$314,838	86	0.39%	29	\$353	1.35%
Guttenberg	\$24,941,287	\$375,306	62	2.73%	53	\$349	1.13%
Hoboken	\$550,287,002	\$911,153	526	-0.65%	23	\$908	25.02%
North Bergen	\$68,003,594	\$413,794	139	0.74%	46	\$450	3.09%
Union City	\$71,417,925	\$456,046	141	-0.58%	27	\$491	3.25%
Weehawken	\$66,136,114	\$883,889	64	1.10%	40	\$714	3.01%
West New York	\$80,263,887	\$584,222	111	0.84%	37	\$597	3.65%
JC, Bergen-Lafayette	\$36,917,249	\$566,273	61	1.47%	44	\$476	1.68%
JC, Downtown	\$520,219,300	\$861,956	556	0.75%	38	\$885	23.66%
JC, Greenville	\$32,275,276	\$451,468	62	1.62%	55	\$378	1.47%
JC, Heights	\$184,879,648	\$689,873	248	1.09%	34	\$566	8.41%
JC, Journal Square	\$66,990,387	\$417,548	144	1.13%	41	\$462	3.05%
JC, West Bergen	\$29,658,888	\$477,800	57	-3.75%	29	\$447	1.35%

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